

FINANCE/CLAIMS COMMITTEE MEETING

Thursday July 10, 2014 7:00P.M.

CITY HALL
Room 101
125 East Avenue
Norwalk, Connecticut
AGENDA

1. Public Participation
2. Approve the Minutes of the following Finance Committee Meeting:
June 12, 2014
3. Claims Committee: receive the monthly Claims report; review and approve claims as required for Claims Report dated:
July 10, 2014
4. Narrative on Tax Collections dated July 10, 2014- Receive Report and discuss.
5. Monthly Tax Collector's Reports - Receive Reports and discuss:
June 30, 2014
6. Authorize the Purchasing Agent, Gerald J. Foley, to issue a Purchase Order to Northeastern Communications, Inc. for the supply and installation high-band radio system for an amount not to exceed \$132,594.00. Account 09154031-5777-C0313
7. Discussion on Tax Relief Programs for the elderly.
8. General discussion that overtime, retirement, other unanticipated costs and DROP plan would have during a given budget year.
9. Receive Board of Estimate and Taxation Appropriations dated:
July 7, 2014
10. Discussion on Council Expenditure Budget

**CITY OF NORWALK
FINANCE/CLAIMS COMMITTEE MEETING
REGULAR MEETING
JUNE 12, 2014**

ATTENDANCE: Dave McCarthy, Jerry Petrini, David Watts,
Douglas Hempstead, Travis Simms, John Igneri

STAFF: Thomas Hamilton, Finance Director
Lisa Biagiarelli, Tax Collector
Fred Gildea, Comptroller
Michael Stuart, Tax Assessor
Karen Del Vecchio, IT Director
Diane Barry, Risk Management Consultant
Tom Schadlich, Chief of Technical Services, Library

CALL TO ORDER

Mr. Petrini called the meeting to order at 7:05PM

1. PUBLIC PARTICIPATION

No one from the public was present.

**2. APPROVE THE MINUTES OF THE PUBLIC WORKS COMMITTEE MEETING
OF TUESDAY MAY 8, 2014.**

Mr. Petrini said on page 2, paragraph 3, line 1, to change "purposed" to
"purchased"

Mr. Hamilton said on page 2, paragraph 3, line 1 to change" to change "she did not
remember any acquisitions that the city bid on" to she did not remember the
specifications concerning the acquisitions that the city bid on"

**** MR. IGNERI MOVED TO APPROVE THE MINUTES AS AMENDED**

**** MOTION PASSED UNANIMOUSLY**

Mr. Watts arrived at 7:10PM

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3. CLAIMS COMMITTEE: RECEIVE THE MONTHLY CLAIMS REPORT; REVIEW AND APPROVE CLAIMS AS REQUIRED FOR CLAIMS REPORT DATED JUNE 12, 2014.

No discussion.

4. NARRATIVE ON TAX COLLECTIONS DATED JUNE 12, 2014- RECEIVE REPORT AND DISCUSS

Ms. Biagiarelli reported on the year to date tax collection and said the collections are at 98.45 percent for the current levy for the end of May. She reported on the sewer use fee collection and said the collection rate is at 98.42 percent. She said that the tax sale is way underway and that there are approximately 115 properties left, and that two legal notices have been done so far and the most recent one was done on June 6, 2014.

5. MONTHLY TAX COLLECTOR'S REPORTS- RECEIVE REPORTS AND DISCUSS: MAY 31, 2014

Ms. Biagiarelli said that the current tax bills will be going to the printer tomorrow, and that she anticipates them to be in the mail on June 23, 2014, and will be available online by the end of this week. Mr. Petrini asked why the tax sale is held in July. Ms. Biagiarelli said for budgeting purposes, and that it brings a large influx of revenue into the end of one fiscal year. She said the other reason is that it is a very busy time at City Hall and there is a lot more traffic. Mr. Hamilton said in looking at the back tax number it is increasing from last year to this year by \$1.5 million dollars, and is all the impact of the tax sale and that it is a very good collection tool for the city. Mr. Petrini asked how many parcels were on the tax sale. Ms. Biagiarelli said that it started with 220 properties and is down to approximately 115. Mr. Petrini asked how this year's tax sale compared to 2012. Ms. Biagiarelli said it was about the same. Mr. Ignneri asked that once the property is auctioned off how many people come in and pay their tax bill. Ms. Biagiarelli said that most people redeem it and that they actually deed over few properties. Mr. Petrini thanked Ms. Biagiarelli for all of her hard work.

Mr. Hempstead arrived at 7:20PM

6. 2014-2015 DESKTOP REFRESH PROGRAM: AUTHORIZE THE PURCHASING AGENT TO ISSUE PURCHASE ORDERS IN ACCORDANCE WITH CITY PROCUREMENT GUIDELINES FOR THE SUPPLY OF PERSONAL COMPUTERS WORKSTATIONS, LAPTOPS, RUGGEDIZED

**DATA TERMINALS, TABLETS, PRINTERS, AND OBSOLETE ASSET
DISPOSAL ACCORDING TO THE CITY IT DEPARTMENT SPECIFICATIONS
FOR AN AMOUNT NOT EXCEED \$168,200
ACCOUNT NO. 09150600-5777-C0375 (BUDGETED IT CAPITAL ITEM; NO
SPECIAL APPROPRIATION REQUIRED.)**

Ms. Del Vecchio reviewed the annual refresh program and said this year the plan calls for replacing 137 units, 10 rugged mobile terminals in the police department patrol cars and it also includes approximately 12 printers. She said that she meets with department heads to discuss the replacement of equipment within their department and combine that into the refresh plan. She said that the plan this year call for \$168,200, and that over half of that will be spent in the public safety area. Mr. Watts asked if the computers inside City Hall will be replaced as well. Ms. Del Vecchio said "yes" Mr. Watts asked when the last time the computers were replaced in the caucus room. Ms. Del Vecchio said they were replaced within the last six months.

**** MR. MCCARTHY MOVED TO APPROVE THE ITEM
** MOTION PASSED UNANIMOUSLY**

**7. III SIERRA INTEGRATED LIBRARY SYSTEM MIGRATION. AUTHORIZE THE
MAYOR HARRY W. RILLING TO EXECUTE AN AGREEMENT WITH
INNOVATIVE INTERFACES FOR THE SUPPLY, INSTALLATION, TRAINING
AND SUPPORT OF THE SIERRA INTEGRATED LIBRARY SYSTEM
UPGRADE PER QUOTATION DATED 29-MAY-2014 FOR AN AMOUNT NOT
TO EXCEED \$57,050**

**ACCOUNT NO'S 09156210-5777-C0547 \$50,000
016200-5392 \$7,050
(APPROVED IN THE CAPITAL BUDGET ITEM; NO SPECIAL
APPROPRIATION REQUIRED.)**

Mr. Shalleck said that Sierra Integrated Library System is the new version of the integrated library system. He said that if approved he anticipates to start the implementation in August, and have it up and running by late September. Ms. Del Vecchio said that this system has the features and functionality that the library needs to serve the public.

**** MR. SIMMS MOVED TO APPROVE THE ITEM
** MOTION PASSED UNANIMOUSLY**

**8. AUTHORIZE MAYOR HARRY W. RILLING TO EXECUTE GENERAL
LIBABILITY, AUTOMOBILE LIABILITY, LAW ENFORCEMENT LIABILITY,
PUBLIC OFFICIALS' LIABILITY, UMBRELLA LIABILITY AND AUTOMOBILE
PHYSICAL DAMAGE INSURANCE PLACEMENTS FOR THE FY 2014-15
WITH CONNECTICUT INTERLOCAL RISK MANAGEMENT AGENCY (CIRMA)
FOR AN AMOUNT NOT TO EXCEED \$472,073**

**ACCOUNT NO 161343-54IN
165053-541N**

Mr. Hamilton introduced Ms. Diane Barry and said that she is the City's contracted Risk Manager, and that she oversees the risk management program. Ms. Barry said that this year CIRMA was approached yet again to look at the City's deductible and they declined to quote a \$250,000 deductible but that they did give a quote for \$500,000, which was over \$180,000. She said that after speaking with the committee it was determined to set aside additional funds in the insurance fund, rather than paying the premium and to stay with the \$1 million dollar deductible for a premium not to exceed \$472,073. Mr. Petrini asked if quotes were obtained from other agencies. Ms. Barry said that the liability coverage will go out to bid next year and that this year the property insurance went out to bid. She said that CIRMA is specific for municipalities and that all they insure are municipalities. Mr. Petrini asked what the maximum coverage is. Ms. Barry said for general liability it is \$11 million dollars per occurrence, and 13 million dollars for aggregate. Mr. Hempstead asked once a claim is submitted who decides to accept or deny the claim. Ms. Barry said that claims under the deductible are general handled by the Corporation Councils office and that they aggressively defend the City. She also said that it is stated in the policy that the insurance company does not have greater rights than the City. Mr. Watts asked how small claims are dealt with. Ms. Barry said that the Corporation Councils office are allowed to settle and report the claim to CIRMA when it is under a certain amount, and that she thinks that is anything under \$10,000. Mr. Watts asked that she provide him with what the amount is that the Corporations Councils office can settle.

**** MR. MCCARTHY MOVED TO APPROVE THE ITEM
** MOTION PASSED UNANIMOUSLY**

9. AUTHORIZE MAYOR HARRY W. RILLING TO EXECUTE PROPERTY INSURANCE PLACEMENT FOR THE FY 2014-15 FISCAL YEAR WITH FEDERAL INSURANCE COMPANY (CHUBB) IN AN AMOUNT NOT TO EXCEED \$519,552

**ACCOUNT NO 161343-541N
165053-541N**

Mr. McCarthy left at 8:30PM

- ** MR. HEMPSTEAD MOVED TO APPROVE THE ITEM**
- ** MOTION PASSED UNANIMOUSLY**

10. AUTHORIZE MAYOR HARRY W. RILLING TO EXECUTE FLOOD INSURANCE PLACEMENT FOR FY 2014-15 THROUGH THE NATIONAL FLOOD INSURANCE PROGRAM FOR AN AMOUNT NOT TO EXCEED \$55,867.00

**ACCOUNT NO. 161343-541N
165053-541N**

- ** MR. HEMPSTEAD MOVED TO APPROVE THE ITEM**
- ** MOTION PASSED UNANIMOUSLY**

11. AUTHORZE MAYOR HARRY W. RILLING TO EXECUTE TENANT'S AND USER'S LIABILITY PROGRAM (TULIP) INSURANCE PLACEMENT FOR FY 2014-15 THROUGH THE BERKLEY INSURANCE PROGRAM FOR AN AMOUNT NOT TO EXCEED \$7,020.00

**ACCOUNT NO. 161343-541N
165053-541N**

- ** MR. HEMPSTEAD MOVED TO APPROVE THE ITEM**
- ** MOTION PASSED UNANIMOUSLY**

12. AUTHORIZE MAYOR HARRY W. RILLING TO EXECUTE EXCESS WORKERS' COMPENSATION INSURANCE PLACEMENT FOR FY 2014-15 THROUGH THE SAFETY NATIONAL CASUALTY CORP. FOR AN AMOUNT NOT TO EXCEED \$138,110.

**ACCOUNT NO 161344-541N
165054-541N**

- ** MR. HEMPSTEAD MOVED TO APPROVE THE ITEM**
- ** MOTION PASSED UNANIMOUSLY**

13. PRESENTATION AND DISCUSSION ON OCTOBER 1, 2013 REVALUATION

Mr. Stewart provided an update on the 2013 revaluation and said that it is mandated by the State of Connecticut. He said that they are performed every 5 years, and that real property is assessed at 70% of market value. He reported on the data collection and verification process. Mr. Hamilton said that the entry rate is not good in the community for a variety of reasons, and that the response rate on the daily mailers is better, and may want to rethink the procedure of how to comply with inspections in the future. He reported on the results of the revaluation and said that the total residential values are declining by 12.3%, single family values are declining by overall by 9.5%, commercial property values are increasing by 1.37% and that overall the real estate grand list declined by 6.46%. He said that the results by district and neighborhood varied considerable, and that the second district had the largest drop and the sixth district had the smallest drop. He said that even within the districts, changes in value by individual neighborhood varied considerably. He reported on the summary of changes and said that there were 809 appeals, which included 776 real estate appeals and that in 463 cases there were reductions granted. He said that the total assessed value of property was \$1.088 billion dollars and that the reductions totaled \$38.1 million dollars. He concluded by saying that the 2013 revaluation is now completed. Mr. Hempstead asked what the appeals were like the second year after the last revaluation. Mr. Stewart said that they had gone done substantially.

14. DISCUSSION ON TAX RELIEF PROGRAMS FOR THE ELDERLY

**** MR. PETRINI MOVED TO TABLE THE ITEM**

**** MOTION PASSED UNANIMOUSLY**

15. RESOLUTION WITH RESPECT TO THE ISSUANCE AND SALE OF NOT EXCEEDING \$15,000,000 CITY OF NORWALK, CONNECTICUT GENERAL OBLIGATION BONDS, ISSUE OF 2014

Mr. Hamilton said that this is a State resolution that will allow him to issue bonds which is scheduled to occur in early August, and that the City typically goes out to the market once a year. He said that this is for the new capital projects that were primarily authorized in the fiscal year 2014/15 capital budget, as well as any other projects from prior years that have not yet been bonded. He said the the

majority leader, the minority leader and the President of the Common Council will need to be available at least by phone on August 5, 2014. Mr. Igneri asked if there is any indication of rates. Mr. Hamilton said that the rates are currently favorable, and that he does not expect they will increase dramatically and that they may be below last year's numbers.

16. RECEIVE BOARD OF ESTIMATE AND TAXATION APPROPRIATIONS DATED JUNE 2, 2014

Mr. Hamilton said that these are the yearend appropriations that deal with the wage account for the Police department, and the utility accounts at Park and Recreation. He said that the Police Department appropriations are to cover the overtime expenses and that the total budget is \$14.3 million dollars and the overtime budget is \$1.9 million dollars. He said that he is projecting the department is going to need \$210,000, and that a significant part of that is anticipated and was not budgeted in the police department budget, but it was reserved in contingency. He said the numbers depend on the activity and is also driven by the number of vacancies. Mr. Simms asked if the officers that are in training are paid the full salary. Mr. Hamilton said "yes" at the base rate. Mr. Watts said considering the amount he would like someone from the department to attend the meeting for questions. Mr. Hamilton said that he normally doesn't ask the department heads to attend because this is an item that is coming from the Board of Estimate and Taxation. Mr. Hamilton said that he will send the Chief of Police and e-mail requesting that he or a representative of the department attend the Common Council meeting.

17. DISCUSSION ON COUNCIL EXPENDITURE BUDGET

Mr. Hempstead provided a copy of the expenditure budget and asked that Mr. Hamilton scan it and e-mail it to the members of the Finance Committee, and to put it on the agenda for next month's meeting. Mr. Watts said that there should be communication on this, and should be done in conjunction with the three leaders of the council and should be crafted together. Mr. Hempstead that this is just a starting point and will be getting everyone's input at next month's meeting.

ADJOURNMENT

**** MR.IGNERI MOVED TO ADJOURN
** MOTION PASSED UNANIMOUSLY**

The meeting adjourned at 9:10PM

Respectfully Submitted,

Dilene Byrd
Telesco Secretarial Services

AGENDA

JULY 10, 2014

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED
CLAIMS COMMITTEE

ANDRIANI BRENDA L
CAB EAST LLC (\$3,306.82)
CHASE AUTO FINANCE CORP
COLLINS MICHAEL K
DASILVA JOSE A
(\$126.03)
FORD MOTOR CREDIT CO
GMAC
MOISES GLADYS
ROJO-ZAPATA JORGE A
(\$54.76)
VAULT TRUST (\$1,955.99)
VELASQUEZ LUIS A
VW CREDIT LEASING LTD
(\$904.47)
ZUNIGA ALLAN D
OCWEN LOAN SERVICING LLC
RE: 28 FILLOW ST – STASHENKO STEFANIE N

APPROVED BY
TAX COLLECTOR

12-MV-301703 (\$86.58)
12-MV-SEVERAL SEE BACK UP
12-MV-310597 (\$24.61)
12-MV-311999 (\$114.36)
12-MV-314552 (\$103.44)
12-MV-314555 (\$10.70)
12-MV-314556 (\$11.89)
12-MV-321637 (\$505.35)
12-MV-324247 (\$172.12)
12-MV-341684 (\$12.69)
12-MV-410810 (\$11.34)
12-MV-352846 (\$19.05)
12-MV-410812 (\$24.37)
11-12-MV-SEVERAL SEE BACK UP
12-MV-413157 (\$20.09)
12-MV-365360 (\$366.06)
12-MV-365389 (\$235.86)
12-MV-365475 (\$130.61)
12-MV-365614 (\$171.94)
12-MV-368471 (\$30.70)
12-MV-125545 (\$2,566.09)

REPORTED TO
CLAIMS COMMITTEE

PRORATION
ABATEMENTS
PRORATION
PRORATION
BOARD OF ASSMT APPEAL-DECREASE
BOARD OF ASSMT APPEAL –DECREASE
BOARD OF ASSMT APPEAL-DECREASE
PRORATION
PRORATION
PRORATION
PRORATION
PRORATION
PRORATION
PRORATIONS
ABATEMENT
PRORATION
PRORATION
PRORATION
PRORATION
PRORATION
OVERPAYMENT



CAB EAST LLC

BILL#	VEHICLE	PLATE#	REFUND
12-MV-307476	2011/FORD FUSION	TTAL	\$238.62
12-MV-307515	2011/FORD EDGELIMI	263YML	\$236.66
12-MV-307569	2010/FORD EXPLORER	453XZR	\$329.96
12-MV-307570	2010/FORD FOCUS	482XZR	\$92.82
12-MV-307575	2010/MERC MILAN	521WBD	\$52.54
12-MV-307579	2010/FORD EDGE	537WDJ	\$75.67
12-MV-307583	2010/FORD EDGE	566TPF	\$264.13
12-MV-307594	2011/FORD FUSION	622YMC	\$103.09
12-MV-307623	2011/FORD EDGELMI	832YUL	\$94.77
12-MV-307638	2010/FORD FUSION	879XMW	\$147.96
12-MV-307682	2010/FORD EDGE	573XTG	\$467.26
12-MV-307688	2010/FORD ESCA	693USU	\$362.04
12-MV-307693	2010/FORD ESCA	858XXY	\$62.22
12-MV-307708	2012/FORD FOCU	210YVE	\$27.33
12-MV-307712	2011/FORD ESCA	240YNY	\$453.52
12-MV-307738	2012/LINC MKZ	488XTD	\$141.75
12-MV-307739	2011/FORD FUS	491YHV	\$98.90
12-MV-307741	2012/FORD FOCUS	577UTY	\$57.58
		TOTAL	\$3,306.82

VAULT TRUST

11-MV-363731	229YLP 2011 CHEV SUBURBAN 1GNSKHE36BR219569	\$167.04
12-MV-364138	416ZLD 2012 CHEV MALIBU 1G1ZB5E09CF229228	\$84.04
12-MV- 364011	252YNP 2011 CHEV MALIBU 1G1ZD5E7XBF163861	\$60.62
12-MV-364092	733WAH 2010 GMC SLT 2CTFLGEY2A6368766	\$85.65
12-MV-364002	132XYE 2010 CHEV MALIBU 1G1ZC5EB0AF229792	\$73.74
12-MV-364074	569ZKH 2012 CHEV CAMARO 2G1FK1EJ6C9211198	\$51.12
12-MV-364077	587YKM 2011 JEEP CHEROKE 1J4R4GG7BC609492	\$177.96
12-MV-364083	662ZKW 2012 JEEP WRANGLER 1C4GJWBG3CL281545	\$376.27
12-MV-364099	786YUL 2011 JEEP COMPASS 1J4NF1FB1BD282285	\$300.77
12-MV-364100	788YMS 2011 JEEP CHEROKE 1J4RR4GG0BC610242	\$133.60
12-MV-364109	901YLA 2011 JEEP CHEROKE 1J4RR4GG2BC542204	<u>\$445.18</u>
TOTAL		\$1,955.99

Gilden, Frederic

From: Hamilton, Tom
Sent: Thursday, June 05, 2014 2:43 PM
To: Gilden, Frederic
Cc: Stewart, Michael; Rilling, Harry
Subject: Updated Report on Elderly Credit Program - Cost of Potential Enhancements
Attachments: Eldery Credit Report-6-5-14.pdf

Fred,

Attached per the request at the last Finance Committee is an updated projection of the cost of the City's local elderly tax relief program, based on various assumptions and iterations involving changes to the level of benefits provided; an increase in the tier 1 income limit; and assumed increases to the total number of households enrolled in the tax relief program. This analysis is intended to give the Committee some sense of the potential cost implications of the various alternatives that have been discussed by the Committee. Please include this email and the attachment as back up material for the 6/12/14 Finance Committee.

Thomas Hamilton
Director of Finance
City of Norwalk
203-854-7870

Local Elderly Tax Relief Program

Proposed Local EHO Tax Relief Program: No income changes and 5% enrollment increase

Current (No State Reimbursement is available for this program)
 Cost of Tier 1 and 2 Tax Credit **Current**

	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised Count</u>	<u>Revised Income</u>	<u>Median Income</u>	<u>Cost @ 5% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 10% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 15% Increase</u>	<u>Cost Difference</u>
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	893	\$0.00 - \$33,700	\$22,873	\$1,054,935	\$160,627	\$1,104,915	\$210,607	\$1,154,895	\$260,587
							<u>New Max Benefit:</u>	\$1,208		\$1,265		\$1,323	
(No change to Tier 2 benefits)													
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	316	\$33,701 - \$47,600		\$229,136	\$11,047	\$229,136	\$11,047	\$229,136	\$11,047
Total		1,151		\$1,112,397	1,209			\$1,284,071		\$1,334,051		\$1,384,031	\$271,634

Proposed Local EHO Tax Relief Program: No income changes and 10% enrollment increase

Current (No State Reimbursement is available for this program)
 Cost of Tier 1 and 2 Tax Credit **Current**

	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised Count</u>	<u>Revised Income</u>	<u>Median Income</u>	<u>Cost @ 5% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 10% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 15% Increase</u>	<u>Cost Difference</u>
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	935	\$0.00 - \$33,700	\$22,873	\$1,105,170	\$210,862	\$1,157,530	\$263,222	\$1,209,890	\$315,582
							<u>New Max Benefit:</u>	\$1,208		\$1,265		\$1,323	
(No change to Tier 2 benefits)													
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	331	\$33,701 - \$47,600	\$38,876	\$240,048	\$21,959	\$240,048	\$21,959	\$240,048	\$21,959
Total		1,151		\$1,112,397	1,266			\$1,345,218		\$1,397,578		\$1,449,938	\$337,541

Proposed Local EHO Tax Relief Program: No income changes and 15% enrollment increase

Current (No State Reimbursement is available for this program)
 Cost of Tier 1 and 2 Tax Credit **Current**

	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised Count</u>	<u>Revised Income</u>	<u>Median Income</u>	<u>Cost @ 5% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 10% Increase</u>	<u>Cost Difference</u>	<u>Cost @ 15% Increase</u>	<u>Cost Difference</u>
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	978	\$0.00 - \$33,700	\$22,873	\$1,155,405	\$261,097	\$1,210,145	\$315,837	\$1,264,885	\$370,577
							<u>New Max Benefit:</u>	\$1,208		\$1,265		\$1,323	
(No change to Tier 2 benefits)													
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	346	\$33,701 - \$47,600	\$38,876	\$250,959	\$32,870	\$250,959	\$32,870	\$250,959	\$32,870
Total		1,151		\$1,112,397	1,324			\$1,406,364		\$1,461,104		\$1,515,844	\$403,447

Local Elderly Tax Relief Program

Proposed Local Elderly Tax Relief Program Changes: Add \$5,000 to Tier 1 max income & enrollment + 5%

Current		(No State Reimbursement is available for this program)											
Cost of Tier 1 and 2 Tax Credit		Current											
	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised</u>	<u>Revised Income</u>	<u>Median</u>	<u>Cost @ 5%</u>	<u>Cost</u>	<u>10% Increase</u>	<u>Diff</u>	<u>15% Increase</u>	<u>Cost Difference</u>
					<u>Count</u>		<u>Income</u>	<u>Increase</u>	<u>Difference</u>				
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	1,050	\$0.00 - \$38,700	\$22,873 <u>New Max</u>	\$1,241,100	\$346,792	\$1,299,900	\$405,592	\$1,358,700	\$464,392
							<u>Benefit:</u>	\$1,208		\$1,265		\$1,323	
	(No change to Tier 2 benefits)												
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	159	\$38,701-\$47,600		\$115,275	(\$102,814)	\$115,275	(\$102,814)	\$115,275	(\$102,814)
Total		1,151		\$1,112,397	1,209			\$1,356,375		\$1,415,175		\$1,473,975	\$361,578

Proposed Local Elderly Tax Relief Program Changes: Add \$5,000 to Tier 1 max income & enrollment + 10%

Current		(No State Reimbursement is available for this program)											
Cost of Tier 1 and 2 Tax Credit		Current											
	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised</u>	<u>Revised Income</u>	<u>Median</u>	<u>Cost @ 5%</u>	<u>Cost</u>	<u>10% Increase</u>	<u>Diff</u>	<u>15% Increase</u>	<u>Cost Difference</u>
					<u>Count</u>		<u>Income</u>	<u>Increase</u>	<u>Difference</u>				
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	1,100	\$0.00 - \$38,700	\$22,873 <u>New Max</u>	\$1,300,200	\$405,892	\$1,361,800	\$467,492	\$1,423,400	\$529,092
							<u>Benefit:</u>	\$1,208		\$1,265		\$1,323	
	(No change to Tier 2 benefits)												
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	166	\$38,701-\$47,600		\$115,275	(\$102,814)	\$115,275	(\$102,814)	\$115,275	(\$102,814)
Total		1,151		\$1,112,397	1,266			\$1,415,475		\$1,477,075		\$1,538,675	\$426,278

Proposed Local Elderly Tax Relief Program Changes: Add \$5,000 to Tier 1 max income & enrollment + 15%

Current		(No State Reimbursement is available for this program)											
Cost of Tier 1 and 2 Tax Credit		Current											
	<u>Income Range</u>	<u>Households</u>	<u>Max Benefit</u>	<u>Current Cost</u>	<u>Revised</u>	<u>Revised Income</u>	<u>Median</u>	<u>Cost @ 5%</u>	<u>Cost</u>	<u>10% Increase</u>	<u>Diff</u>	<u>15% Increase</u>	<u>Cost Difference</u>
					<u>Count</u>		<u>Income</u>	<u>Increase</u>	<u>Difference</u>				
Tier 1	\$0.00 - \$33,700	850	\$1,150	\$894,308	1,150	\$0.00 - \$38,700	\$22,873 <u>New Max</u>	\$1,359,300	\$464,992	\$1,423,700	\$529,392	\$1,488,100	\$593,792
							<u>Benefit:</u>	\$1,208		\$1,265		\$1,323	
	(No change to Tier 2 benefits)												
Tier 2	\$33,701 - \$47,600	301	\$750	\$218,089	174	\$38,701-\$47,600		\$115,275	(\$102,814)	\$115,275	(\$102,814)	\$115,275	(\$102,814)
Total		1,151		\$1,112,397	1,324			\$1,474,575		\$1,538,975		\$1,603,375	\$490,978

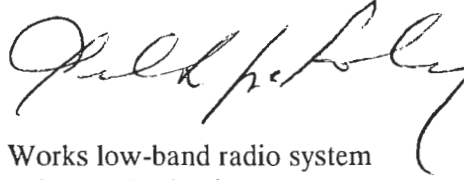
MEMORANDUM

Date: July 1, 2014

To: Chairperson
Finance Committee

From: Gerald J. Foley
Purchasing Agent

Subject: Replacement of Public Works low-band radio system
Re: Request for bidder waiver authorization



I received notification from Lisa Burns, Operations Manager, Department of Public Works (DPW) that their thirty (30) year old low-band radio system is failing. This low-band radio system is utilized by DPW on continuous day-to-day basis for communication between the eighty (80) DPW vehicles and the DPW dispatch center facility.

Apparently, the low-band radio systems' base unit devices, utilized by the DPW dispatchers, are no longer operable. And due to the age of the low-band radio system, the base units are no longer manufactured and replacement parts are no longer available. As a stop gap measure, dispatching is being facilitated through a hand-held radio device. The use of a hand-held radio device has resulted in limited communication capabilities and reduced overage signal strength which has resulted in a limited coverage area for the radio system.

DPW is requesting the immediate replacement of this low-band system.

Additionally, DPW has requested authorization to waive the normal bidding requirements for the replacement of this radio and instead issue an award to Northeastern Communications, Inc.

In the event that the Purchasing was to issue a bid for the replacement of this radio system, the bid solicitation process would normally take approximately four (4) weeks from start to finish. However, presently DPW does not have bid specifications for this radio system ready for use, hence the bid solicitation process would probably be delayed a minimum of three (3)-to-four (4) additional weeks for DPW to prepare such specifications and radio system support materials.

Under normal circumstances, I would be reluctant to support such a bid waiver request. However, given the apparent state of the current radio system and the time restrictions being afforded that a new radio system would need to be installed before the start of next winter season, it may be in the City's best interest to waive our bidding requirements for this project.


Accordingly, due to the value of the requested purchase (\$132,594.00), I am forwarding the materials I received from Ms Burns to your committee for further review and consideration.

Thank you for your time and consideration in this matter. If you have any questions, please contact me at 203.854.7892.

Agenda Language:

Authorize the Purchasing Agent, Gerald J. Foley, to issue a Purchase Order to Northeastern Communications, Inc. for the supply and installation high-band radio system for the Department of Public Works, for an amount not to exceed \$132,594.00. Accounts 09144031-5777-C0313, 09154031-5777-C0313.

NORWALK
on the move!
DEPT. OF PUBLIC WORKS
PUBLIC WORKS CENTER

To: Gerald Foley, Purchasing Agent
From: Lisa Burns, PE 
Date: June 27, 2014
C: Tom Hamilton, Finance Director
Joel Grant, Fleet Services Manager
Re: High-Band Radio Replacement

Fleet Services Division of the Department of Public Works is requesting replacement of the low band radio system.

Problem: The 30+ year old low-band radio used in approximately 80 Public Works vehicles for day-to-day and emergency communication has exceeded its functional life and cannot be repaired. Base stations are no longer operable and dispatching is being accomplished by hand held radios resulting in limited communication and reduced coverage. The radio system is no longer manufactured and spare/replacement parts and equipment are not available. Further, the copper telephone line needed to support the system from the Public Works Center to City Hall (main antenna) is obsolete and AT&T will not repair the line. The system needs to be replaced as soon as possible, before the next hurricane and winter season, to support public safety and operational effectiveness within the city.

Recommendation: Replace with a high band radio system interchangeable with the Police and Fire Departments through combined dispatch. A standardized system will be more economical for the city to maintain and service. The replacement Motorola system (detailed in quotation dated June 30, 2014) is available on State of Connecticut Contract #10ITZ0018 (portions attached) through city's authorized installer, Northeastern Communications, Inc., who has supported and maintained all city department radio systems and is thoroughly familiar with the Norwalk's deployment and setup. Northeastern Communications, Inc.'s required discount price on the state bid is between 5 and 15% (depending on amount purchased) off list price; however, they have quoted equipment at a blended discount of 19%. In addition, they took an additional discount of 2% off of the proposed cost since the City of Norwalk is a large and long-standing customer. The system includes a 3-year parts and labor warranty.

The replacement system costs \$132,594.00. Historically the Public Works' radio system has been budgeted and paid from the Fleet operating and capital accounts. The need to replace the radio system was identified during the FY14-15 capital budget process. Although not specifically budgeted, capital funds are available in the FY14-15 capital budget (0915 4031 5777 C0313) to pay for the replacement from adjusting planned purchases according to the accompanying spreadsheet.

Purchasing Approval: The amount of the purchase is greater than the typical \$50,000 bid threshold for purchases from the State of Connecticut contract. Northeastern Communications, Inc. provides all maintenance and equipment for the Police Department, Fire Department, Norwalk Transit, Board of Education, and Department of Public Works and it is in the city's best interest to continue using the same vendor for efficiency and standardization. The towns of Easton and Shelton have also used this approach and retained Northeastern Communications, Inc. based on the state contract terms for projects exceeding \$50,000 (\$79,000 and \$80,129.09 respectively).

Attachments: Statement of Work/Quotation
Excerpts State of Connecticut Contract #10ITZ0018 (for installation)
Fleet FY14-15 capital budget projection

Prepared For:

Joel Grant
Fleet Manager
Norwalk Public Works Department
15 South Smith Street
Norwalk, CT 06854

PHONE: (203) 854-3220 FAX: (203) 854-3221 EMAIL: jgrant@norwalkct.org

Prepared By: Scott Harrison

Date: June ³⁰/~~12~~, 2014

STATEMENT OF WORK

Northeastern Communications, Inc. is pleased to provide this proposal for a state-of-the-art UHF digital radio system to be utilized by the Norwalk Public Works Department.

The 100 watt digital repeater will be installed at the Norwalk City Hall located on 125 East Avenue in the penthouse. The main repeater will operate on the City of Norwalk's UHF license will be housed in a 30" cabinet and the antenna will be mounted on a non-penetrating tripod on the roof of the penthouse. Backup power is not part of this proposal and is to be supplied by the City of Norwalk.

Two control stations are included in this proposal. The first control station is to be located in the dispatch area of the Public Works Department at 15 South Smith Street. The control station will be located in the dispatch area and include a base microphone. This unit as well as the single XPR7550 portable included in this proposal to be located in the supervisor's office will display the digital unit identification. Ten portable units are included to be utilized at the Public Works garage. Backup power for this location is not part of this proposal.

The second control station will be located at the Norwalk Police Department and will be interfaced into the Police communications console. The control station will utilize a directional antenna (yagi) to be mounted on an existing mast located on the roof. This installation will require a roof penetration and conduit which is not part of this proposal.

The proposal includes eighty seven one piece mobile units with heavy duty microphones including programming and standard installation into two cars, two backhoes, two wheel loaders, twenty two pickup/vans, three sweepers and fifty six trucks. Two spare units are included without installation.



DETAILED EQUIPMENT LIST

QTY		DESCRIPTION
		CITY HALL REPEATERS
1	T3000	MTR3000 Base Radio
1	X340MT	ADD: UHF 100W Power (403-470 MHz)
1	X216AR	ADD: 4 Wire Wireline
1	X182UM	ADD: Duplexer, UHF (435-470 MHz)
1	X265UM	ADD: Preselector, UHF (435-470 MHz)
1	CLN6679	Rack Mount Hardware
1	THN6701	30" Inside Cabinet
1	TASK	System programming, prep and test
1	528221	Antenna 460-470 MHz 10 db Fiberglass Omni Antenna
1	377273	Connector, N Male 1/2" LDF
125	429150	1/2" LDF Transmission Line
1	307941	Connector, 1/2" LDF Female
1	58966	IS-50NX-C2-MA Protector, 50-375 Watts
2	441175	Connector, 1/2" Superflex N Male
25	430174	Cable, 1/2" Superflex
1	498766	Tripod Non Penetrating - Large
1	85136	Mats for large Tripod - Package of Three
1	327842	1/2" Round Cushion 1 Hole
1	362595	Boot, 4" For Cable Entry No Cushion
1	362047	Entry Port, Single
2	444197	Grounding Kit, 1/2" LDF
1	458418	Ground Bar, 4x4 24 Holes
1	15052	Clamp, Ground Mast 1.5 - 2.25"
6	464871	Hanger, 1/2" Snap In Stackable
1	352611	Hanger, Snap In Box (10 PK)
1	482185	Hanger, 1/2" LDF Butterfly (10 PK)
3	CIN3812	Cushion, 3/8" for 1/2" Snap-In
8	476568-TES	8 Run PVC Sleeper
1	TASK	Installation
		PUBLIC WORKS CONTROL STATION
1	AAM28TRN9KA1_N	Motorola XPR5550 Control Station
1	RKN4136	Ignition Sense Cable
1	305637	Power Supply, XPR4000 Series
1	TASK	Assemble Control Station, Program and Test
1	341716	Antenna, RFS 201-7N 450-470
1	395761	Connector, N Male LMR400
1	68255	Wall Mount, 4"
100	59520	LMR-400 Cable
1	71526	Connector, LMR400/RG58 N Female
1	58966	IS-50NX-C2-MA Protector, 50-375 Watts
1	327842	1/2" Round Cushion 1 Hole
1	362595	Boot, 4" For Cable Entry No Cushion
1	362047	Entry Port, Single
1	502026	Connector, LMR200 N Male
1	57427	Connector, LMR200 MiniUHF
25	13991	Cable, LMR200 Plenum
1	TASK	Install Control Station



		<u>POLICE DEPARTMENT CONTROL STATION</u>
1	L3276	Tone Remote Adaptor
1	AAM28TRC9KA1_N	Motorola XPR5350 Control Station
1	RKN4136	Ignition Sense Cable
1	305637	Power Supply, XPR4000 Series
1	TASK	Assemble Control Station, Program and Test
1	ICCMSRSV-15	Rack Shelf 15" Vented
1	89227	Antenna, PCTEL BMOY 440-480 Yagi
1	36497	Mount, MYK-1
1	395761	Connector, N Male LMR400
100	59520	LMR-400 Cable
1	71526	Connector, LMR400/RG58 N Female
1	58966	IS-50NX-C2-MA Protector, 50-375 Watts
1	502026	Connector, LMR200 N Male
1	57427	Connector, LMR200 MiniUHF
25	13991	Cable, LMR200
1	TASK	Install Control Station
		<u>PUBLIC WORKS PORTABLE UNITS</u>
10	AAH02RDH9JA2_N	Motorola XPR3500 MotoTrbo UHF Portable - Display
10	QA02300	IMPRES Slim-Li-ion, 1500 MAH Battery
10	QA02304	UHF Whip Antenna 403-512 MHz
10	Engraving	Paint Filled Engraving
		<u>PUBLIC WORKS SUPERVISORS PORTABLE</u>
2	AAH56RDN9KA1_N	Motorola XPR7550 MotoTrbo UHF Portable
2	QA2304	UHF Whip Antenna
		<u>PUBLIC WORKS MOBILE UNITS</u>
89	AAM28TRC9KA1_N	Motorola XPR5350 MotoTrbo 1 - 40 Watt Mobile
89	GA00036	Heavy Duty Microphone
89	RKN4136	Ignition Sense Cable
89	NMO-17	Roof Mount, NMO 17' with Mini-UHF
89	0180352A10	Antenna Only 445-470 MHz
87	TASK	Standard Installation
56	TASK	Up charge for Highway Truck/Plow
7	TASK	Up charge for loader/sweeper



**NORWALK PUBLIC WORKS
 DETAILED PRICE PAGE
 PRICING IN ACCORDANCE WITH STATE CONTRACT 10ITZ0018**

1. Supply and install one Motorola MTR3000 100 watt MotoTrbo UHF digital repeater and antenna system to be located at the Norwalk City Hall as described on the detailed equipment list:
\$ 24,495.73
2. Supply and install one Motorola XPR5550 MotoTrbo digital control station and antenna system in the dispatch area of the Norwalk Public Works areas as described on the detailed equipment list:
\$ 5,051.05
3. Supply and install one Motorola XPR5350 MotoTrbo digital control station and antenna system to be located at the Norwalk Police Department and interfaced into the police dispatch console:
\$ 4,306.70
4. Supply ten Motorola XPR3500 MotoTrbo digital portable radios with IMPRES batteries and IMPRES chargers including custom paint filled engraving to be utilized by PW staff:
\$ 5,787.50 – The unit cost is \$ 587.75. Portables can be added or deleted.
5. Supply two Motorola XPR7550 MotoTrbo digital portables radio with IMPRES batteries and charger to be utilized by the PW supervisors:
\$ 1,980.50 – The unit cost is \$ 990.25.

6. Supply and provide standard installation of the following Motorola mobile units:

QTY	MODEL	UNIT PRICE	INSTALLATION	UNIT COST	TOTAL AMOUNT
2	XPR5350 Mobile	\$ 739.75	\$ 190.00	\$ 929.75	\$ 1,859.50
22	XPR5350 Mobile	\$ 739.75	\$ 240.00	\$ 979.75	\$ 21,554.50
56	XPR5350 Mobile	\$ 739.75	\$ 337.50	\$ 1,077.25	\$ 60,326.00
3	XPR5350 Mobile	\$ 739.75	\$ 468.75	\$ 1,208.50	\$ 3,625.50
2	XPR5350 Mobile	\$ 739.75	\$ 468.75	\$ 1,208.50	\$ 2,417.00
2	XPR5350 Mobile	\$ 739.75	\$ 468.75	\$ 1,208.50	\$ 2,417.00
2	XPR5350 Mobile	\$ 739.75	Spare Unit		\$ 1,479.00

The pricing shown above covers 2 cars, 22 pickup/vans, 56 trucks, 3 sweepers, 2 back hoes, and 2 wheel loaders
 Heavy duty plows are quoted at 4.5 hours, sweepers, back hoes and wheel loaders are quoted at 6.25 hours
 The quoted price includes installation of new units and removal of old units. **Per the state contract, mobiles and portables carry a three year warranty.**

\$ 93,687.50

TOTAL INSTALLED SYSTEM PRICE: \$ 135,299.98.
VALUED CUSTOMER DISCOUNT: 2% \$ - 2,705.98
TOTAL INSTALLED SYSTEM PRICE: \$132,594.00.



Fixed Equipment Quotation Clarifications:

- A.C. power and suitable ground window(s) to be provided by "customer" within three feet of the purposed installation location. Additionally, suitable ground points to be provided by the "customer" at the antenna mounting location, bottom of transmission line and building entry locations.
- Prevailing Wage is not part of this quotation.
- The price quoted does not include costs associated with permits. If permits are required an additional charge will apply

Terms: Net 30 Days upon Completion
Delivery: 6-10 Weeks ARO
Price Validity: 30 Days
Warranty: 1-Year Parts and Labor during Normal Business Hours
Limit of Liability:

Northeastern Communications, Inc. will not be liable for any damages, including any lost profits, lost savings, loss of life or other incidental or consequential damages arising out of the use or inability to use this product, even if Northeastern Communications, Inc. or its employee has been advised of the possibility of such damages, or for any claim by any other party. Northeastern Communications, Inc. will have its liability limited to the repair or replacement of the supplied original equipment or program diskette, associated publication and any part or parts of the product or system purchased for the period of the warranty.

Applicable Sales Tax and Shipping Will Be Added.

Pricing, Descriptions, Quantities, Conditions and Terms have been read and accepted.

Quotation Accepted By: _____ Title _____ Date: _____
(Signature of Authorizing Person)



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MOTOROLA SOLUTIONS

Radio Solutions Channel Partner

XPR™ 5350 & XPR™ 5380
VHF, UHF & 800/900MHz MOBILES
OPTIONS

BAND SPLIT	BAND	PWR	CHAN	CATALOG MODEL	MSRP
XPR™ 5350 Numeric Display with Bluetooth, GPS, and Expansion Card					
136-174 MHz	VHF	1-25W	32	AAM28JNC9KA1_N	\$715.00
136-174 MHz	VHF	25-45W	32	AAM28JQC9KA1_N	\$782.00
403-470 MHz	UHF	1-25W	32	AAM28QNC9KA1_N	\$765.00
403-470 MHz	UHF	25-40W	32	AAM28QPC9KA1_N	\$832.00
450-512 MHz	UHF	1-40W	32	AAM28TRC9KA1_N	\$832.00
806-941 MHz	800/ 900	10-35W (800) 10-30W (900)	32	AAM28UMC9KA1_N	\$832.00

FCC INFORMATION: VHF 25W AB299FT308G; VHF 45W AB299FT3087; UHF 25W: AD299FT4087; UHF 40W: AD299FT4088; UHF 2: AD299FT4085; 800/900MHz: AZ492FT5862

Options: TO COMPLETE AN ORDER YOU MUST CHOOSE ONE (1) OPTION FROM EACH STEP BELOW

STEP 1:

Microphone Choices:

5TDMIC0511	Standard Compact Microphone for VHF & UHF (RMN5052)	N/C
5TDMIC0203	Standard Compact Microphone for 800/900MHz (RMN5052)	N/C
GA00036	Heavy Duty Microphone (RMN5053)	\$31.50
QA02406	Impres 4-way Navigation Keypad Mic (RMN5127)	\$120.00
B71	Omit Microphone	-\$10.00

STEP 2:

Bracket Choices:

STD8KT0511	Standard Mounting Bracket for VHF & UHF (Low Profile - RLN6469)	N/C
STD8KT0203	Standard Mounting Bracket for 800/900MHz (Low Profile - RLN6469)	N/C
B65	Omit Standard Mounting Bracket	-\$4.00

STEP 3:

Cable Choices: (Optional RKN4136 Ignition Switch Cable is required for installations requiring ignition sense)

STOCBL0511	Standard Power Cable for VHF & UHF (HKN4191)	N/C
STDCBL0203	Standard Power Cable for 800/900MHz (HKN4191)	N/C
B161	Omit Standard Power Cable	-\$8.00

STEP 4:

Shipping Box Choices:

STDBLK0511	Standard Model Box for VHF & UHF	N/C
STDBLK0203	Standard Model Box for 800/900MHz	N/C
BB42	Bulk Packing (minimum 2 Radios per box)	N/C

STEP 5:

The XPR Series mobiles ship with a Standard 2-year parts and labor warranty. Additionally, they ship standard with a 1- year Service from the Start (SFS) option for 3 years of total coverage. The 1- year of SFS-LITE coverage can be omitted by selecting the GA00164 option, which would provide only 2 years of standard warranty coverage. Additional SFS-LITE options are also available in the General Options section. Local Services are not included, contact your Customer Support Manager to place units on a Local Support Contract.

Service from the Start Choices:

STDRSA0511	Standard 2 Year Warranty + 1 Year Service from the Start -LITE (3 years of coverage) for VHF & UHF	N/C
STDRSA0203	Standard 2 Year Warranty + 1 Year Service from the Start -LITE (3 years of coverage) for 800/900MHz	N/C
GA00164	Omit 1 Year Service from the Start -LITE (Omitting this option would provide 2 years of standard warranty)	-\$11.00

XPR™ 3500
VHF & UHF PORTABLES
MODELS AND OPTIONS

BAND SPLIT	BAND	PWR	CHAN	CATALOG MODEL	MSRP
136-174 MHz	VHF	1W to 5W (ships 5W)	128	AAH02JDH9JA2_N (Display, Limited Keypad)	\$633.33
403-512 MHz	UHF	1W to 4W (ships 4W)	128	AAH02RDH9JA2_N (Display, Limited Keypad)	\$675.00

FCC INFORMATION VHF: A6299FT3088, UHF: AB299FT4089

Options: TO COMPLETE AN ORDER YOU MUST SELECT ONE (1) CHOICE FOR EACH STEP

STEP 1:

Battery Options:

STDDAT0867	Standard Battery - Slim Li-Ion, 1500 mAh Battery (PMNN4406_R)	N/C
QA02300	IMPRES Slim Li-Ion, 1500 mAh Battery (PMNN4407_R)	\$25.00
QA02309	IMPRES Hi-Cap Li-Ion, 2150 mAh Battery (PMNN4409_R)	\$33.33

STEP 2:

Charger Options:

STDCHG0867	Standard Charger - IMPRES Single Unit Charger (WPLN4232)	N/C
	With CEC Compliant Switch Mode Power Supply for customers in CA, OR, and WA	
H951	Omit Standard Charger	-\$20.00

STEP 3:

Antenna Options - You MUST choose one:

VHF Antenna Options:

QA02299	VHF Helical Antenna 136-155 MHz (PMAD4117)	N/C
QA02308	VHF Helical Antenna 144-165 MHz (PMAD4116)	N/C
QA02310	VHF Helical Antenna 152-174 MHz (PMAD4118)	N/C
QA02307	VHF Stubby Antenna 136-148 MHz (PMAD4119)	N/C
QA02305	VHF Stubby Antenna 160-174 MHz (PMAD4121)	N/C
QA02306	VHF Stubby Antenna 146-160 MHz (PMAD4120)	N/C

UHF Antenna Options:

QA02304	UHF Slim Whip Antenna, 403-512 MHz (PMAE4079)	N/C
QA02303	UHF Stubby Antenna, 403-450 MHz (PMAE4069)	N/C
QA02302	UHF Stubby Antenna, 440-490 MHz (PMAE4070)	N/C
QA02301	UHF Stubby Antenna, 470-512 MHz (PMAE4071)	N/C
H112	Omit Antenna	-\$3.50

STEP 4:

Shipping Box Options:

5TDBOX0867	Standard Model Box	N/C
H415	Bulk Packaging (minimum 10 units per line item)	N/C

STEP 5:

Warranty Options:

STDWAR0867	Standard 2-Year Warranty	N/C
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MOTOTRBO
MOBILE ACCESSORIES

SUGGESTED RETAIL

XPR 2500	XPR 4350	XPR 4550	XPR 4380	XPR 4580	XPR 5350	XPR 5550	MODEL NUMBER	DESCRIPTION	MSRP
Antennas:									
<i>The following antennas are intended for customers that would like one combined antenna for UHF and GPS:</i>									
X	X		X	X			HAE6019	GPS/UHF 450-527 MHz 2dB Gain	\$157.00
X	X		X	X			HAE6020	GPS/UHF 470-527 MHz 1/4 Wave	\$137.00
X	X		X	X			HAE6024	GPS/UHF 470-494 MHz 3.5dB Gain	\$147.00
X	X		X	X			HAE6026	GPS/UHF 494-512 MHz 3.5dB Gain	\$147.00
		X	X				HAF4029	Combination GPS+RF, 806-941 MHz, 1/4 Wave, Through-hole Mount, Mini-U	\$116.00
		X	X				HAF4030	Combination GPS+RF, 806-941 MHz, 3dB gain, Through-hole Mount, Mini-U	\$144.50
		X	X				HAF4032	Combination GPS+RF, 806-941 MHz, 5dB gain, Through-hole Mount, Mini-U	\$135.00
		X	X				HAF4033	Combination GPS+RF, 806-941 MHz, 5dB gain, Through-hole Mount, Mini-U	\$152.50
X	X		X	X			PMAE4030	Combination GPS/UHF, 1/4 Wave Through-hole Mount Antenna (403-430MHz)	\$126.00
X	X		X	X			PMAE4031	Combination GPS/UHF, 1/4 Wave Through-hole Mount Antenna (450-470MHz)	\$126.00
X	X		X	X			PMAE4032	Combination GPS/UHF, 3.5dB Gain Through-hole Mount Antenna (406-420MHz)	\$157.00
X	X		X	X			PMAE4033	Combination GPS/UHF, 3.5dB Gain Through-hole Mount Antenna (450-470MHz)	\$157.00
X	X		X	X			PMAE4034	Combination GPS/UHF, 5dB Gain Through-hole Mount Antenna (450-470MHz)	\$157.00
X	X		X	X			RAD4214	Combination GPS/VHF, 1/4 Wave Through-hole Mount Antenna (136-144 MHz)	\$126.00
X	X		X	X			RAD4215	Combination GPS/VHF, 1/4 Wave Through-hole Mount Antenna (146-150.8 MHz)	\$126.00
X	X		X	X			RAD4216	Combination GPS/VHF, 1/4 Wave Through-hole Mount Antenna (150.8-162 MHz)	\$126.00
X	X		X	X			RAD4217	Combination GPS/VHF, 1/4 Wave Through-hole Mount Antenna (162-174 MHz)	\$126.00
X	X		X	X			RAD4218	Combination GPS/VHF, 3.0dB Gain Through-hole Mount Antenna (146-172 MHz)	\$157.00
<i>The following antennas are intended for customers that have existing mobile antennas and want to add GPS capability:</i>									
X	X	X	X	X	X		PMAN4000	Fixed Mount GPS Active Antenna	\$75.75
X	X	X	X	X	X		PMAN4001	Window Mount GPS Active Antenna	\$36.50
X	X	X	X	X	X		PMAN4002	Mag Mount GPS Active Antenna	\$36.50
<i>The following antennas are intended for customers who do not plan to use GPS:</i>									
X	X		X	X			HAD4006	VHF 1/4 Wave Through-hole Mount Antenna, 136-144 MHz	\$19.50
X	X		X	X			HAD4007	VHF 1/4 Wave Through-hole Mount Antenna, 146-150.8 MHz	\$19.50
X	X		X	X			HAD4008	VHF 1/4 Wave Through-hole Mount Antenna, 150.8-162 MHz	\$19.50
X	X		X	X			HAD4009	VHF 1/4 Wave Through-hole Mount Antenna, 162-174 MHz	\$19.50
X	X		X	X			HAD4014	VHF 3.0dB Gain Through-hole Mount Antenna, 146-172 MHz	\$65.50
X	X		X	X			HAD4022	VHF 3.0dB Gain, Through-hole Mount, Mini-U, 132-174 MHz	\$65.50
X	X		X	X			HAE4002	UHF 1/4 Wave Through-hole Mount Antenna, 403-430 MHz	\$27.75
X	X		X	X			HAE4003	UHF 1/4 Wave Through-hole Mount Antenna, 450-470 MHz	\$21.50
X	X		X	X			HAE4004	UHF 1/4 Wave Through-hole Mount Antenna, 470-527 MHz	\$21.50
X	X		X	X			HAE4010	UHF 3.5dB Gain Through-hole Mount Antenna, 406-420 MHz	\$77.50
X	X		X	X			HAE4011	UHF 3.5dB Gain Through-hole Mount Antenna, 450-470 MHz	\$77.50
X	X		X	X			HAE4012	UHF 3.5dB Gain Through-hole Mount Antenna, 470-494 MHz	\$77.50
X	X		X	X			HAE4013	UHF 3.5dB Gain Through-hole Mount Antenna, 494-512 MHz	\$72.00
X	X		X	X			HAE6022	UHF 2dB Gain Through-hole Mount Antenna, 403-470MHz	\$64.50
X	X		X	X			RAE4004ARB	UHF 5dB Gain Through-hole Mount Antenna, 450-470 MHz	\$92.00
X	X		X	X			RAE4163ARB	UHF Stubby Through-hole Mount Antenna, 410-430 MHz	\$61.00
X	X		X	X			RAE4164ARB	UHF Stubby Through-hole Mount Antenna, 430-450 MHz	\$61.00
X	X		X	X			RAE4168ARB	UHF Stubby Through-hole Mount Antenna, 450-470 MHz	\$61.00
<i>XPR 4380/XPR 4580 Non-GPS Antennas only:</i>									
	X	X					HAF4013	806-941 MHz, stubby, Through-hole Mount, Mini-U	\$45.00
	X	X					HAF4025	806-941 MHz, 1/4 Wave, Through-hole Mount, Mini-U	\$28.00
	X	X					HAF4026	806-941 MHz, 3 dB gain, Through-hole Mount, Mini-U	\$57.00
	X	X					HAF4027	806-941 MHz, 5 dB gain, Through-hole Mount, Mini-U	\$62.00
Replacement Antennas:									
X	X						0104036J89	NMO Perm Mnt, 17 ft RG58/U, Mini-UHF, Rounded Center Pin Loose	\$12.00
X	X						HAF4019	Antenna only, 806-941 MHz, 1/4 Wave	\$20.00
X	X						HAF4020	Antenna only, 806-941 MHz, 3dB gain	\$46.00
X	X						HAF4022	Antenna only, 806-941 MHz, stubby	\$35.75
X	X						HAF4023	Antenna only, 806-941 MHz, 5dB gain	\$51.00
X	X						PMAN4004	Combo GPS+RF, Base Only, Through-hole Mount, Mini-U	\$104.50
Cables:									
X	X	X	X	X	X		HKN4157	Power Cable to Battery (10 feet, 15 amp)	\$18.00
X	X	X	X	X	X		HKN4191	Power Cable to Battery (10 feet, 20 amp)	\$18.00
X	X	X	X	X	X		HKN4192	Power Cable to Battery (20 feet, 20 amp)	\$38.33
X							HKN9327_R	Ignition Sense Cable	\$15.00
X	X	X	X	X	X		RKN4136	Ignition Sense Cable	\$35.00

Vendor Information, Installation Charges, Labor Rate, Programming Additional Channels and Services						
Company Name: <i>Northeastern Communications, Inc.</i>			Vendor ID. #	0000013453	Terms: <i>Net 45 Days</i>	
Address: <i>7 Great Hill Road, Naugatuck, CT 06770</i>			Delivery: As Required			
Tel. No.: <i>(203)568-6929</i>		Toll Free: <i>(800)223-9008</i>		Fax No.: <i>(203)753-1739</i>		
Contact Person: <i>Julie Reibold</i>			Agrees to Supply Political Sub-Divisions:			Yes
Certification Type (SBE, MBE, WBE or None):		<i>WBE</i>	Contract Value: The state to fill in			
Company E-mail Address:		<i>jreibold@norcomct.net</i>		Company Website: <i>www.norcomct.com</i>		
Pricing below are for all Portable, Mobile, Mobile Repeaters, Desktop Control Station, Base Station Radios and Base Station Repeaters						
Installation Charges Mount (ph- per hour / pv - per vehicle)		Cars	Trucks	Work Trucks (i.e. snow plows)	Other (i.e. Fire Truck/Ambulance)	Desktop Control Station, Base Station and Base Station Repeaters
Installation on Vendors Site		\$ 145.00	\$ 145.00	\$ 195.00	\$75/Hr - By Quote	\$95/Hr - By Quote
Installation On-site (Contractor Users)		\$ 190.00	\$ 190.00	\$ 240.00	\$75/Hr - By Quote	\$95/Hr - By Quote
Areas (Counties) for on site service		<i>Fairfield, New Haven, Litchfield, Hartford and Middlesex</i>				
Special Requirements/Instructions		<i>Assumes standard installations. Custom mounting, brackets, antennas and flush mounting additional. Prices shown for dash mount. Add \$40.00 for remote mount.</i>				
Labor Rates				Price - Per Hour		
Carry-In Service				\$ 95.00		
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)			<i>Tier 2</i> \$ 92.500 for the first 1/2 hour, \$95.00 each hour thereafter			
On-Site During normal work hours (M-F 8:00 AM 5:00 PM)			<i>Tier 1*</i> \$ 125.00			
After Hours, weekends, and holidays (minimum 4-hour call-out charge)				\$ 125.00		
Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site - 4hr min)				\$ 150.00		
* Emergency Service Phone #		<i>(203) 575 - 9008</i>				
Areas (Counties) for on-site service		<i>Fairfield, New Haven, Litchfield, Hartford and Middlesex</i>				
Special Requirements/Instructions		<i>Tier 1 service is service performed on "advanced communications systems" such as SmartNet and P25 trunking. A complete list of tier 1 systems are available by request</i>				
Training		Description: We provide "train the trainer" and end user training on all equipment that we sell.				\$125/Hr (8 hr min)
Programming Additional Channels						
1 -32	Additional 32	Additional 64	Additional 96	Additional 128	Additional 160	Additional 192 +
Included	\$ 25.00	\$ 40.00	\$ 50.00	\$ 65.00	\$ 75.00	\$75/Hr - By Quote
Special Requirements/Instructions						
Description of Products and Services				Price - Per Hour		Catalog Name and Date
Percentage Discount from Manufacturers Product Catalog and Price List of Products				N/A		
Percentage Discount from Manufacturers Product Catalog & Price List of Maintenance & Support				N/A		
Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)				\$ 150.00		4 hour minimum
Special Requirements/Instructions						
Counties: Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland & Windham						

Manufacturer - DANIELS

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>			Vendor ID: <i>0000013453</i>		
Contact Person:	<i>Julie Reibold</i>	Telephone Information	Work #	<i>203-568-6929</i>	
Email Address:	<i>jreibold@norcomct.net</i>		Cell # <i>N/A</i>		
Delivery:	<i>8-10 Weeks ARO</i>		Fax # <i>203-753-1739</i>		
Agrees to Supply Political Sub-Divisions:	<i>Yes</i>		Terms: <i>Net 45 Days</i>		
Certification Type (SBE, MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>N/A</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell		<i>All</i>			
Catalog Name and Date: <i>Price List January 1, 2010</i>					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
Portables	N/A				
Mobiles	N/A				
Mobile Repeaters	N/A				
Desktop Control Stations	N/A				
Base Stations	All submitted w/3-year warranty	0%	10%	10%	10%
Base Stations (Optional)	All submitted w/standard warranty	8%	10%	10%	10%
Base Station Repeaters	All submitted w/3-year warranty	0%	10%	10%	10%
Base Station Repeaters (Optional)	All submitted w/standard warranty	8%	10%	10%	10%
Accessories	All submitted	0%	10%	10%	10%

Note 1: Configuration information and included options and accessories are detailed in the submitted price pages

Manufacturer - Motorola

VARSI/Vendors Name: <i>Northeastern Communications, Inc.</i>			Vendor ID: <i>0000013453</i>		
Contact Person:	<i>Julie Reibold</i>	Telephone Information	Work #	<i>203-568-6929</i>	
Email Address:	<i>jreibold@norcomct.net</i>		Cell # <i>N/A</i>		
Delivery:	<i>3-5 Weeks ARO</i>		Fax # <i>203-753-1739</i>		
Agrees to Supply Political Sub-Divisions: <i>Yes</i>			Terms: <i>Net 45 Days</i>		
Certification Type (SBE, MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>NA</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell			<i>All</i>		
Catalog Name and Date: <i>Radius and Conventional Branded Price Pages dated 5-3-2010</i>					

Equipment <i>(Includes radio, 3 year warranty and programming up to 32 channels)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51-+
Portables	All submitted models and options except warranty options	15%	20%	20%	20%
Mobiles	All submitted models and options except warranty options	15%	20%	20%	20%
Mobile Repeaters	N/A				
Desktop Control Stations	All submitted models and options except warranty options	15%	20%	20%	20%
Base Stations	All submitted models and options except warranty options	15%	20%	20%	20%
Base Station Repeaters	All submitted models and options except warranty options	15%	20%	20%	20%
Accessories					
<i>All submitted models and options except warranty options</i>					
Accessories	All, except items that require freight, programming software and programming cables	10%	15%	15%	15%
MCC Dispatch	All except drop ship	10%	10%	10%	10%
MCC Dispatch Drop Ship	All drop ship	7%	7%	7%	7%
Wireless Network Solutions (formally WBBi)	All	5%	5%	5%	5%

Note 1: Configuration information and included options and accessories are detailed in the submitted price pages

Note 2: Programming software, programming cables and service aids listed in price pages is not available

Note 3: Base and repeater stations and accessories are shown in one catalog. Station models are XPR8300/8380, MTR3000, MTR2000, VXR7000. All other items are considered accessories.

NoN OEM Accessories

VARs/Vendors Name: <i>Northeastern Communications, Inc.</i>			Vendor ID: <i>0000013453</i>		
Contact Person:	<i>Julie Reibold</i>	Telephone Information	Work #	<i>203-568-6929</i>	
Email Address:	<i>jreibold@norcomct.net</i>		Cell # <i>N/A</i>		
Delivery:	<i>1-2 Weeks ARO</i>		Fax # <i>203-753-1739</i>		
Agrees to Supply Political Sub-Divisions:	<i>Yes</i>		Terms:	<i>Net 45 Days</i>	
Certification Type (SBE, MBE, WBE or None): <i>SBE & WBE</i>			Discount Term: <i>N/A</i>		
			Company Website: <i>www.norcomct.com</i>		
Areas (Counties) Authorized to Sell		<i>All</i>			
Catalog Name and Date: <i>Various</i>					

NON OEM Manufacture <i>(Standard Manufacture Warranty)</i>	Model Number and what is included <i>(List each model # or put ALL)</i>	Discount % 1-10	Discount % 11-25	Discount % 26-50	Discount % 51+
Portables					
Tessco	All except freight items	5%	10%	10%	10%
David Clark	All submitted	0%	5%	5%	5%
Mobiles					
Tessco	All except freight items	5%	10%	10%	10%
Havis	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%
David Clark	All submitted	0%	5%	5%	5%
Mobile Repeaters					
Pyramid	All submitted	5%	10%	10%	10%
Desktop Control Stations					
Tessco	All except freight items	5%	10%	10%	10%
Base Stations					
Zetron	All submitted	5%	5%	10%	10%
Bird (TX/RX)	All	5%	10%	10%	10%
Liebert	All	5%	10%	10%	10%
Tessco	All except freight items	5%	10%	10%	10%
Jenne	All	5%	5%	10%	10%
Telex (Bosch)	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%
Base Station Repeaters					
Zetron	All submitted	5%	5%	10%	10%
Bird (TX/RX)	All	5%	10%	10%	10%
Liebert	All	5%	10%	10%	10%
Tessco	All except freight items	5%	10%	10%	10%
Jenne	All	5%	5%	10%	10%
Telex (Bosch)	All submitted	5%	5%	10%	10%
Exacom	All submitted	5%	5%	10%	10%

Note: All items include standard warranties

Equipment Description	FY 14-15 Approved			FY 14-15 Revised		
	Quantity	Amount	Total	Quantity	Amount	Total
Plow Truck	2	\$ 220,000.00	\$ 440,000.00	2	\$ 220,000.00	\$ 440,000.00
Ford F250	1	\$ 25,000.00	\$ 25,000.00	1	\$ 25,000.00	\$ 25,000.00
Mower Unit, Tractor Mount	2	\$ 35,000.00	\$ 70,000.00	2	\$ 17,500.00	\$ 35,000.00
GPS Replacement	1	\$ 75,000.00	\$ 75,000.00	1	\$ 75,000.00	\$ 75,000.00
Wood Chipper	1	\$ 75,000.00	\$ 75,000.00	1	\$ 75,000.00	\$ 75,000.00
Water Truck Chassis	1	\$ 120,000.00	\$ 120,000.00	0	\$ 120,000.00	\$ -
Slide-in Water Tanks				3	\$ 3,100.00	\$ 9,300.00
Radio Replacement				1	\$ 135,299.98	\$ 135,299.98
TOTAL			\$ 805,000.00			\$ 794,599.98

Account Bal.	\$ 10,400.02
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